



INNOTEC
PRODUCTS LIMITED

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RE: PRICE INCREASES AS OF 1ST APRIL 2018

Dear Customer,

We are writing to inform you of an upcoming price increase to our Toggler product range. Good fortune and careful streamlining of our operations, has meant that this price increase has been kept to a minimum. However, we are now in a position where we have no option but to pass on a small part of these increases.

The areas that we have had some control and choice over we have worked on carefully to offset these increases. However, due to economic circumstances outside of our control such as rising prices of raw materials, production costs, currency exchange fluctuations and increasing carriage costs in the UK, we have reluctantly had to implement a minimal price increase on our product range.

Whilst we have chosen to absorb as much of the cost as possible the increase is between 4% and 6% on trade box stock and 9% on retail pre-pack stock. Your new price matrices are attached.

We remain wholly committed to the retail market and will continue to support you, the retailer, and our valued customer. We look forward to working together further throughout 2018.

Yours Sincerely

Ronnie Burt
On behalf of The Toggler Sales Team